

ROMAN SOKOL

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Education

Westland High School

International Thespian Society & Track and Field

2018 – 2021

Columbus, OH

Columbus State Community College

Various Classes, College Credit Plus

2020 – 2021

Columbus, OH

Ohio State University

College of Engineering - Full Stack Web Development

2022 – 2023

Columbus, OH

Ohio Fire Academy

EMT-B

2021

Columbus, OH

Experience

Solar Sales Consultant

March 2023 – Present

| blueravensolar.com

Columbus, OH

- Blue Raven Solar Sales Consultants will work closely with potential and current customers helping them through the process of converting from traditional power usage to clean, cost-effective, solar energy.
- Consultants are vital in helping interested homeowners understand the importance of solar energy while proactively earning their business.
- They will own the sales process from acquisition to close and will be supported by the best operations and install teams in the business.
- Educate homeowners on the positive effects of solar energy including energy cost savings, clean energy, and worthwhile investment to increase home value.
- Market Blue Raven's products and services and set up new customers.
- Capitalize on sales opportunities with warm-generated clients and supplement with personal leads and referrals.
- Sell or be Sold mentality with in-home presentations and proposals.

Emergency Medical Technician

Nov 2021 – Mar 2023

| criticalcaretransport.net

Columbus, OH

- Responding to emergency and non-emergency calls calmly, efficiently and promptly.
- Administering basic and advanced life support to patients at the scene, en route to the hospital, and in a pre-hospital setting, in accordance with federal, state, and local laws, regulations, and standards.
- Assessing the nature and extent of injury or illness to establish and prioritize medical procedures to be followed.
- Rescuing and extricating victims of accidents, sudden illness or entrapment using proper rescue and medical techniques.
- Completing patient care forms, insurance forms, evaluation forms, and all other forms in a competent and timely fashion.

Home Health Aide

June 2021 – Jan 2023

| [Golden Rule Home Health Care, LLC](http://GoldenRuleHomeHealthCare.com)

Columbus, OH

- Enables patients to stay in their homes by monitoring and recording patient condition, providing support and personal services, and teaching families.rugs.
- Monitors patient condition by observing physical and mental condition, intake and output, and exercise.g.
- Maintains a safe, secure, and healthy patient environment by following asepsis standards and procedures, maintaining security precautions, and following prescribed dietary requirements and nutrition standards.
- Records patient information by making entries in the patient journal and notifying nursing supervisor of changing or unusual conditions.
- Helps patients care for themselves by teaching use of cane or walker, special utensils to eat, special techniques and equipment for personal hygiene.

Staff Intern

June 2022 – Dec 2022

| ronintrainingcenter.com

Columbus, OH

- Greet and check-in members as they arrive at the gym, ensuring they have all necessary equipment and information for their classes.
- Assist with the set-up and clean-up of equipment before and after classes.
- Ensure the gym is clean and organized at all times, including the training areas, locker rooms, and common areas.

- Assist with gym promotions and events to help grow the gym's membership.
- Provide support to instructors during classes, including helping with demonstrations, monitoring students, and answering questions.
- Help members with any questions or concerns they may have and provide excellent customer service at all times.
- Handle cash and credit card transactions, and maintain accurate records of all financial transactions.
- Assist with inventory management and ordering supplies as needed.

Volunteer Video and Sound Technician

Nov 2020 – Jul 2021

| visitgec.org

Columbus, OH

- Take on responsibility of controlling a minimum of two cameras.
- Calibrate and maintain equipment, troubleshoot issues.
- Use video and sound software to compose, prepare background film, "B" rolls, live feed, etc.
- Insert closed captioning, graphics, or other on-screen text into a live video.

Volunteer helper

Nov 2020 – Nov 2021

| feedmysheepministry.com

Columbus, OH

- Assist with packing meals for needy
- Assist with clean up and organization of the pantry.
- Assist with registration of clients.
- Assist with distribution of food to clients.

Certificates

- **OSU** | College of Engineering Full-Stack Coding Boot Camp Jan 2022
- **MyLab IT** | Microsoft Excel Introductory Nov 2020
- **FEMA** | Introduction to Incident Command System, ICS-100 Jul 2021
- **FEMA** | Introduction to the National Incident Management System, IS-00700 Jul 2021
- **NREMT** | Emergency Medical Technician (Basic) Nov 2021
- **ASHI** | Basic Life Support (G2015) Oct 2021

Technical Skills

Languages

- Human: HS Spanish, Bilingual Proficiency Ukrainian, Bilingual Proficiency Russian, Native Proficiency English
- Machine: JavaScript, HTML5, CSS3, TypeScript, sh

EMS & Security CPR, BLS, Vital Signs, Airway Management, Splinting, Incident Management & Reports, Crowd Control, Security, Martial Arts (Judo, BJJ, Muay Thai)

Tools

Unix, React, NodeJS, Express.js, MySQL, MongoDB

Other

shell, zsh, Bash, Git, GitHub, GitLab, Visual Studio Code, MVC, NoSQL, Insomnia, Heroku, Vim

Soft Skills

- Teamwork
- Decision-making
- Communication
- Accountability
- Creativity
- Time management
- Adaptability
- Growth-mindset
- Persuasion

- Marketing
- Project management

- Sales pitch development
- Setting goals

- Dedication